

Add significant value to your solution set and grow your client base

Partners gain a competitive edge with Empyrean

Flexible, affordable solutions for any size carrier or exchange network

Empyrean's partners represent organizations that manage health and welfare benefits for tens of thousands of employees and include:

- Exchanges
- Carriers
- Payroll/HRIS Providers
- Brokers/Consultants

Industry leaders know they have to respond promptly and even proactively to the evolving needs of their customers in the health and welfare benefits marketplace. With many companies wanting to provide their employees with multiple coverage options while controlling costs, Empyrean enables you to offer your customers a broad range of benefits administration and compliance services that help employers easily apply these newer healthcare strategies.

"Empyrean enables us to offer businesses of all sizes a complete benefits administration solution that can adapt to the unpredictable nature of the employee benefits landscape and our clients' needs."

- Vice President of Business Development and Technology of large insurance carrier

Benefits Administration solutions that fit your business model

Empyrean provides an end-to-end solution supporting any plan design and all aspects of a health and welfare benefits program. Our flexible, client-adaptive technology platform allows for the creation of a customized benefits administration infrastructure that easily handles multiple eligibility groups, simplifies data exchange with product providers, and reduces overall costs.

Empyrean gives you options to fit your specific business model

- Recordkeeping & Eligibility Technology
- Carrier & Data Management Technology
- Payroll Deduction Support
- Ancillary Services (FSA, HSA, COBRA)
- Self-Service and Decision Support
- Implementation and Administration Tools
- Tier 1 and 2 Call Center
- ACA Compliance Technology
- Account Management
- Reporting and Premium Billing Outputs

Your Hi-Touch Benefits Administration partner

Empyrean Benefit Solutions is a leading provider of technology-enabled services for managing health benefits programs. Known for our responsive service and adaptive technology, Empyrean serves as your trusted partner in delivering benefits administration without compromise.

In addition, our sophisticated Application Program Interface (API) enables you to leverage the core functionality of the Empyrean platform and easily connect it to a consumer facing website that delivers your exchange or other benefits administration solution. And, with Empyrean's adaptive system as your technology engine, you'll be able to easily adapt as you grow and your needs change.

Competitive advantages you gain with Empyrean

- Enables you to rapidly respond to the changing health and welfare benefits market demands
- Helps you engage and sell into more new business opportunities to expand market share
- Promotes improved participation in voluntary plans, driving more revenue and profit
- Makes your client relationships "stickier" to improve customer retention
- Ensures your clients stay compliant with the changing demands of healthcare reform

Key advantages your clients gain with Empyrean

- Comprehensive range of Benefits Administration functionality that can grow and change based on a company's evolving needs
- Single solution that manages all of the complexities and challenges HR administrators face each day, while allowing customization for future growth
- Benefits programs can be updated easily without costly modifications or upgrades – ultimately saving companies and HR teams time and money

Your sales and marketing support tool kit

- Dedicated sales support from knowledgeable staff
- Customized sales presentation and demo
- Effective Employee education/videos
- Marketing collateral that can be tailored for your solution

Client adaptive technology makes it fast and easy

Empyrean's software-as-a-service (SaaS) model provides an on-demand, centrally hosted platform that brings real-time access to eligibility, beneficiary management, communications and reporting data. The Empyrean technology platform delivers a proven, user-friendly employee portal along with an HR administrator tool that makes managing updates and services more effective and efficient.

Customer service and marketing support from the experts

From day one, you are assigned a dedicated Empyrean account team that gets to know your company, your benefits strategy and your expectations. This personalized, hi-touch service ensures you get the support you need to deliver outstanding benefits for your clients and their employees.

Dedicated From Day One

Designated client teams are with you from the start to ensure a smooth transition and superb ongoing support.

Seamless Coordination

Client teams work directly with you, internal teams and third parties to resolve issues on your behalf.

Comprehensive Sales and Marketing Support

As your partner we work with you every step of the way providing sales and marketing advice and tools to help ensure success.



Go with Empyrean: Your Hi-Touch Benefits Administration partner

Founded in 2007, Empyrean Benefit Solutions is the leading provider of technology-enabled administrative services for managing employers' health and welfare benefits programs. Empyrean provides enrollment, eligibility management, and a range of other plan administration services to employers, insurance brokers, and healthcare exchanges. Unlike other providers, Empyrean combines the industry's most adaptive benefits technology platform with expert, responsive service to deliver hi-touch benefits administration. Visit www.GoEmpyrean.com for more information.



www.GoEmpyrean.com
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